



YFC Ski 2018 - Area Sales Representatives

YFC Ski 2018 – Val d' Isère, France 6th – 13th January 2018

Job Description

Representative Positions Available:

- 1 x East Midlands** (Derbyshire, Leicestershire & Rutland, Lincolnshire, Northamptonshire, Nottinghamshire)
- 1 x Eastern** (Bedfordshire, Cambridgeshire, Essex, Hertfordshire, Norfolk, Suffolk)
- 1 x Northern** (County Durham, Cumbria, East Riding of Yorkshire, Lancashire, Northumberland, Yorkshire)
- 1 x South East** (Oxfordshire, Buckinghamshire, Berkshire, Surrey, Kent, Sussex, Hampshire)
- 1 x South West** (Cornwall, Dorset, Devon, Gloucestershire, Somerset, Wiltshire)
- 1 x Wales** (Brecknock, Carmarthenshire, Ceredigion, Clwyd, Glamorgan, Gwent, Meirionnydd
Montgomery, Radnorshire, Pembrokeshire)
- 1 x West Midlands** (Herefordshire, Shropshire, Staffordshire, Warwickshire, Worcestershire)

Job Purpose:

To promote the YFC SKI trip to members of the YFC within YFC Areas & County Federations, and to sell the 2018 holiday.

Place of work:

From home & travelling to area locations

Incentive:

A free place on the 2018 Ski Trip will be allocated to the area sales representative at a ratio of 1 per 32 holidays sold ie: Every 33rd place - this means you must sell 32 places to get your base holiday free of charge. A sliding scale incentive will be applied to those not achieving the sales target of 32 holidays sold.

A free place is defined as Base Holiday (valued at £409), committee t-shirt, beanie hat, full area ski pass & premium ski equipment hire. Return travel is not included and must be paid for; accommodation upgrades are available at your own cost.

NFYFC Contact: Erica Attwood (NFYFC Travel & Event Administrator), Erica.Attwood@nfyfc.org.uk / 02476 857218

Responsibilities

- If possible, to participate & attend the YFC Ski Launch at Competitions Day, 1st July, Staffordshire Showground. *Details to be confirmed via email nearer the time.*
- To promote the YFC trip to members within your YFC area and local County Federation
- Promote the trip via Area/County & Club, Events, YFC Competitions Day, meetings etc.
- Promote the NFYFC's Standards of Behaviour and protect the reputation of YFC

Specific

- ***The Ski Holiday is available to:-***
 - ***Members of YFC Clubs affiliated to the NFYFC only***

- **Those YFC members that are 18 years of age of over** on or before the day of travel (6th January 2018)
- To communicate with members regarding any queries, trip plans & travel etc.
- To keep an up to date filing system with all correspondence, bookings & special requirements
- To report to the NFYFC Ski Head Rep (Ben Westwood) progress of bookings
- To act as a main contact before the event for members booked through your area
- Prior to the holiday, liaise with the NFYFC Head Rep ,whilst the programme of entertainment is being finalised – your ideas and thoughts will be very very welcome and helpful

Please use the application (paper ref 002-18-YFCS) to apply to be a YFC Ski Sales Representative for the 2018 YFC Ski Holiday.

Applications must reach the NFYFC Event Administrator, Erica Attwood no later than **12 noon on Wednesday 28th June 2017**.

Email your form to: Erica.Attwood@nfyfc.org.uk or post to: NFYFC, YFC Office, 10th Street, Stoneleigh Park, Kenilworth, CV8 2LG.